



Fluid Power Sales Aberdeen, SD

Dakota Fluid Power, Inc., a regional leader in Hydraulic sales, service and repair, is looking for individuals to fill an opening in Sales at the 39229 133rd St. Aberdeen, SD location.

SUMMARY OF RESPONSIBILITIES/DUTIES:

This position will possess knowledge of the components of hydraulic sales. The individual will work with customer in a positive manner to meet their needs. The individual must possess a high degree of product knowledge and theory regarding hydraulics.

SPECIFIC RESPONSIBILITIES AND DUTIES:

1. Establish and maintain good interpersonal relationships with customers and others with whom the individual has contact.
2. Provide a professional image over the phone when dealing with customers regarding product sales.
3. Assist outside sales person upon request and responds in timely manner with price and availability, information, ordering, etc.
4. Maintain completeness when filling out invoices, purchase order and credit memos.
5. Must keep accurate records of customer information, i.e. contacts, correspondence, quotes, etc.
6. Reads catalog for replacement part stock number and price and discusses use and features of various parts with customer
7. Has the ability to do detailed work correctly and function under stressful situations.
8. Assist counter sales with walk-in customers as needed
9. Has the ability to work independently and/or with direction from the manager.
10. Attend product training seminars.
11. Must have excellent communication skills

Seeking motivated self-starter with willingness to learn.

Salary dependent upon experience.

Dakota Fluid Power, Inc. offers a full benefit package including: Group Health, Vision, Life Ins., Long Term Disability, Paid Vacation, Paid Sick Time, Paid Holidays and 401K with company match.

Dakota Fluid Power, Inc. is a growing company that is locally owned with 7 locations - Sioux Falls (2), Aberdeen SD, Fargo, Mandan and Minot ND and Lincoln NE.

Please submit a cover letter and resume to: Dakota Fluid Power, Inc. Attn: Julie Castillo, 3409 N. Lewis Ave., Sioux Falls SD 57104, or via email to jcastillo@dakotafluidpower.com with the subject titled "Fluid Power Sales-Aberdeen".

Dakota Fluid Power, Inc. is an EOE.